

that "helped to clarify the unloading process, container availability and timing involved."

"This understanding," Hercher said, "helps our relationship by understanding the difficulty involved in some of our requests, or in some instances, the simplicity of a request. We have great contacts at the Port that can be called upon for any questions or concerns we have."

While referring to DELSEY as "a great partner for the Port of Baltimore," Greco added, "They value the efficiencies of Seagirt Marine Terminal and the processes Ports America Chesapeake has put in place. They make a very high-quality product and are a very well-respected organization. Having them as an example of a satisfied beneficial cargo owner (BCO) helps the Port's overall image. We appreciate the input they provide regarding what is important for their supply chain, and we look forward to continuing a mutually beneficial relationship for many years to come."

DELSEY's presence in Baltimore for the last three decades is just one part of the company's long, international history. Founded in 1946 as a partnership between Emile Delahaye and the Seynhaeve brothers, André and Walter, the French company started out by making leather cases for cameras and photographic equipment. Today, DELSEY is present on all five continents and in more than 110 countries, and it is said that a DELSEY bag is sold every 10 seconds worldwide.

One of DELSEY's more cutting-edge innovations was the world's first rigid suitcase on wheels, launched in 1972 and called "Airstyle." This project revolutionized travel by making baggage less cumbersome.

But DELSEY didn't stop there. The company continued to introduce a series of items that modernized the travel industry and won numerous awards for design. Just last year, DELSEY won a Product Innovation award for the HELIUM AERO international carry-on, which features a streamlined design with a hard-side pocket



DELSEY AT A GLANCE

Founded: 1946

World Headquarters: Paris, France

U.S. Headquarters: Hanover, Maryland

U.S. Employees: 43

Industry: Consumer Goods

Product: "Ingenious baggage designed to accompany travelers wherever they go and to adapt to all types of journey, both professional and personal."

MILESTONES in the DELSEY journey:

1911 Company founded by Emile Delahaye, manufacturer of camera bags

1946 DELSEY brand creation in Paris, France

1972 Introduction of the first wheeled upright case

1975 Launch of the first polypropylene-injected, molded luggage

1984 Launch of the Helium collection, featuring an innovative flexible frame

1993 Invention of the Dual Drive concept, using two or four wheels

1999 Launch of the Wheels Pack System backpack (patented)

2009 DELSEY first generation Over Weight Indicator (patented)

2011 DELSEY Zip Securi Tech, the most secure zipper on the market (patented)

2012 DELSEY second generation Over Weight Indicator, incorporating the device onto the top handle of the case (patented)

2013 Introduction of DELSEY 24H Linen, the first luggage in natural fiber composite (patented)